

EmCe Solution Partner Oy

“Meeting our customers’ requirements is a continual challenge in our business sector. Pervasive Software has always been our guarantee for success. The company has proven to be a sound choice and a reliable partner throughout our long history together. I particularly appreciate the solution’s ease of use and implementation.”

Klaus Lillberg, Manager, B.Sc., Software Development Unit, EmCe Solution Partner

About EmCe Solution Partner Oy

EmCe Solution Partner Oy operates, as the name puts it, in close partnership with its customers. For over 20 years EmCe has developed leading edge solutions, which are tightly entwined with over 6,000 applications for financial administration in Finland.

The company’s software solutions form the financial backbone of accounting offices, engineering firms, large corporations, unions and educational institutions. Regardless whether customers use the software to monitor project costs or manage large-scale production, a flawless performance is of the utmost importance.

EmCe’s solutions are based on the company’s own innovative solutions, which are complemented by products and solutions from carefully chosen partners. Over 80 professionals at EmCe Solution Partner ensure that customers’ needs play a central role in the development of new solutions and supporting services.

Business Challenge

EmCe’s customers require guaranteed system stability and performance. They use software, such as purchase and sales order solutions, crucial to their day-to-day business and it is absolutely necessary that these systems function flawlessly. In times when new versions come faster than ever, the ability to upgrade software solutions without any complications in database management is considered essential. “We need to ensure continuity to our customers. Pervasive’s solution has proven to be a sure choice in this respect,” says Klaus Lillberg.

EmCe is familiar with the Pervasive database platform, as it has used Btrieve since 1988. Prior to that EmCe used a database developed by the company itself. However, they soon realized that database management is not their core business and decided to choose the best in the market. “We now consider ourselves very fortunate that we have chosen Btrieve. Compared to other alternatives Btrieve was extremely easy to merchandise, very fast and very reliable,” describes Lillberg.

Pervasive SQL as the Business Solution

EmCe offers its customers solutions that are reliable, fast, scalable and have a low-cost-of-ownership. “Our customers do not necessarily want to know which database management solution we use – they rely on our expertise,” says Lillberg. Therefore, the requirements of EmCe’s developers play an essential role as well. “Our software developers require a solution that is fast and doesn’t burden the main memory,” notes Klaus Lillberg and he adds: “Pervasive has met these demands from the beginning.”

“The integration of Pervasive.SQL into our own products has functioned very well,” says Klaus Lillberg. “There is a seamless harmony between the two solutions. In addition, Pervasive.SQL is easy to implement.”

Most of EmCe’s new customers already have a financial management system in place. It is, therefore, extremely important that data can be easily migrated and downtime is avoided. Pervasive.SQL has never caused any worries in that respect.



With the deployment of the Pervasive.SQL database management system, EmCe uses a component proving to be a direct advantage to final customers: Pervasive's database platform enables fast and effective use of broad and varied reporting possibilities developed by EmCe, which adds a completely new dimension to the analysis of information. This, in turn, brings new business to EmCe's customers.

Bottom Line

Availability, compatibility with EmCe's strategy and ease of administration," lists Klaus Lillberg, are just a few of the qualities that can be found in Pervasive's solution. "Our company's high-quality solutions, with the database engine from Pervasive, ensures that we can continue the success we have built up in the past," concludes Lillberg.

About Pervasive Software

Pervasive Software is a leading global data-management company powering the success of application developers by providing solutions that deliver the industry's best combination of performance, reliability and low administration costs. Pervasive's strength is evidenced by the size and diversity of its customer base, serving tens of thousands of customers with hundreds of thousands of end-users in nearly every vertical market around the world. Founded in 1994, Pervasive sells its products into more than 150 countries and is based in Austin, Texas, with offices in Europe.

For More Information

Pervasive Software
Phone: **+32 (70) 23 3761**, Fax **+32 (70) 23 3536**
E-mail: cic@pervasive.com
www.pervasive.com

EmCe Solution Partner Oy

Phone: **+358 9 615 900**, Fax: **+358 9 615 90 300**
Email: myyntihki@emce.fi
www.emce.fi

The logo for Pervasive Software, featuring the word "Pervasive" in a blue, sans-serif font. The letter "V" is stylized with a diagonal line through it. A registered trademark symbol (®) is located at the top right of the word.